

Case Study | Hazlewood

“The main driver behind our decision to go with PrintBOS was its combined fax and e-mail facility which enables us to generate purchase orders on the AS/400 for automatic faxing with associated reports which can then be automatically e-mailed to those concerned throughout the company. Hazelwood's IT Manager Pete Thompson.”

Company Profile

Hazlewood Prepared Meals is one of seven UK category businesses within Hazlewood Foods and part of the Greencore Group of Ireland. Greencore - one of Europe's leading manufacturers of convenience foods Hazlewood produces, mainly under customer 'own brand', for major supermarket chains and food service operators both in the UK and in Europe. Manufacturing sites are predominantly in the UK and the Netherlands but also in Eire and Germany, in total employing some 10,000 people.

Already established as the world's largest producer of sandwiches and a leading producer of chilled pizza and sauces, the Company also holds strong market positions in ready meals and quiche, the two categories controlled by Hazlewood Prepared Meals.

Problems to Solve

Following the opening of their new Kiveton facility and in common with most of Hazlewood Foods plants, the installation of a central AS/400, IT Manager Pete Thompson decided to research the most cost effective, up-to-date and efficient methods of handling the new plant's forms printing and communications requirements both internally, with the company's other category businesses and with its customers. "Within our Prepared Meals business, and at our existing plants at Warrington and Wisbech, we were using another product for forms creation and the manual faxing of purchase orders and despatch documents," explains Pete Thompson. "It worked, but was expensive and restrictive. Not only did we have to use postscript rather than Windows printers, but there was no road map to our future requirements such as creating PDF files for archiving purposes or ultimately being able to replace fax orders and invoicing with e-mails."

Products Installed

BOS's Business Partner, iTech Quality Business Solutions of Nottingham, installed PrintBOS Version 2.31 with fax, e-mail and archive modules, e-Twin@x Controllers at Warrington and Wisbech and, subsequently, LANLynk for remote dial-in from other divisions and customers.

»» business challenges

**Ability to combine several data sources into reports
Digital business transactions traceability with
PrintBOS secured archive access**

- Replacing manual fax orders
- Moving into e-mails invoicing and dispatching
- Archive business transactions in regular formats like Tiff, JPEG or PDF files
- Production of barcode labels
- Printing using Windows printers

»» Achieved benefits

The PrintBOS Solution has proved to be optimal for Hazlewood Foods' new facilities and has immediately achieved several business benefits:

- Time saving, money saving solution
- Improved, easy to use, PC-based forms design
- Combined automated fax and e-mail platform for better workflow with suppliers and customers
- Automated internal graphical reporting system