



Quality Business
Solutions



client profile

Trelleborg Sealing Solutions (TSS) is part of the Trelleborg Group. It has 5,700 employees working from company-owned Research and Development Centres in Europe and America, as well as 30 company owned manufacturing plants worldwide.

Trelleborg Sealing Solutions is a worldwide leading supplier of high-quality products and solutions for industrial sealing and bearing systems. Core activities are focused in the following business areas: automotive, aerospace, mechanical engineering, stationary hydraulics, mobile hydraulics, pneumatics, fluid power engineering, electrical engineering, chemical industry, process engineering, the food and pharmaceutical industries, semiconductor/chip manufacturing, oil and gas equipment, and medical engineering.



business requirement

Trelleborg Sealing Solutions needed to link documentation for its 15 sites across Europe. It already had dedicated servers at each site, linked to a central AS/400 in Germany using leased lines over a Frame Relay network. The main application that these sites run is JD Edwards.

Because the sites are spread across Europe (including the UK, Switzerland, France and Scandinavia) there were four main issues:

- Languages
- Location of documents
- Pre-printed stationery
- Document distribution

The need for documents to be developed and processed in a number of different languages posed a costly problem for Trelleborg Sealing Solutions. They needed a solution that could work internationally to reduce both cost and time.

Each site was producing its own pre-printed stationery, which obviously was not a cost-efficient solution. Trelleborg Sealing Solutions wanted to reduce the need for pre-printed stationery.

Also documents were distributed to customers, suppliers, sales representatives manually i.e. by post or fax machine.



"I can easily email, fax and retrieve documents. Accessibility is the key; it's so effortless, in fact everything is there at my finger tips."

Matthew Mills, Automotive F1 Sales Executive, Trelleborg Sealing Solutions



solution

PrintBOS was installed onto the servers at each site combining email; automated fax and archive platforms to provide a seamless integrated document management solution.

PrintBOS was provided to cater for the need to electronically fax, email and archive customer documents: quotations, acknowledgements, invoices, statements, purchase orders, labels, barcodes and dynamic management reports

These documents are also archived as PDF files and can be retrieved using a standard internet browser, searching on any of the attributes (e.g. order no./date/account no./account name/rep name).

PrintBOS' scripting tool also allows Trelleborg Sealing Solutions to alter the output format of documents without the need to make changes within JD Edwards itself.

Vitally, should Trelleborg Sealing Solutions wish to move to the next generation of ERP system, PrintBOS will not be affected.

benefits to client

Electronic Distribution and Archiving of Documents

PrintBOS has introduced e-Distribution which has simplified the workflow, boosted performance, increased productivity and earned staff appreciation. By having all Europe-wide documents electronically stored a great deal of time, money and manpower has been saved.

Ease of Template Change and Deployment

The PrintBOS Template Designer facilitates simplicity of document design, improving their appearance and functionality and does not require any data mapping or modification to the host application (JD Edwards). This represents a significant reduction in costs when altering standard documents.

Elimination of Pre-printed Stationery

The fact that PrintBOS can produce well-designed documents has meant that there is no longer a need for pre-printed stationery. PrintBOS has unified information and formatting throughout the entire organisation.

Multiple Printing Capability

The ability to produce bar codes, different labels and signatures from PrintBOS means that document handling processes are much slicker and easier to manage.

Fax Capability

Because PrintBOS integrates seamlessly with ZetaFax, documents can now be faxed out and received directly from the desktop, reducing time and effort in manual processing.



**Quality Business
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ITECH Quality Business Solutions make businesses more efficient through a range of document management and connectivity solutions. Contact us today to find out how we could help you.

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